



Far West Membership Application

2017 Calendar Year

Far West members financially support their association through a dues assessment based upon their company's sales activity in the states of Washington, Idaho, Oregon, Utah, and Nevada (Northwest region). **Entities with distinct names can be included within the membership of a member company as long as a majority (> 50%) ownership remains within the member company; however, only one vote shall be recognized since the company is recognized as one member with more than one name. The combined gross sales amount within the Far West Region will constitute the category or level of membership dues to be paid. Business volume includes gross invoice billings for fertilizer, fertilizer products, agricultural crop protection products, all forms of seed, minerals, soil amendments, auxiliary soil chemicals, and custom fees for all offices, branches, and/or company units.** Member classifications are based upon annual business volume generated in the Northwest Region. Calculate 2017 membership dues by 2016 volume. Check the appropriate member class and return this signed form and payment to the Far West Agribusiness Association office.

Far West Agribusiness Association (501(c)(6) Corporation - Federal ID# 91-6185600) dues are deductible as an ordinary and necessary business expense and are subject to restrictions imposed as a result of lobbying support activities. Far West estimates the non-deductible portion of your 2017 dues to be 22 percent.

Industry Member

I.E. - Agricultural Manufacturer, Wholesaler, Retailer or Distributor

Voting memberships will be generally limited to individuals, firms, or corporations who either operate and maintain as a business, an adequately equipped fertilizer and agrichemical dealer, or distributing processing plant, or who are substantially in the business of manufacturing or distributing, at wholesale, retail, fertilizing materials, agricultural minerals, soil amendments, manures, auxiliary soil or plant substances and agrichemicals such as pesticides, herbicides, and fumigants. Each company shall designate the individual who will perform the duties of the voting member.

Category	Your Company's Sales	Membership Dues For 2017
A	\$0.00 - \$5,000,000	\$650.00
B	\$5,000,001 - \$10,000,000	\$1,150.00
C	\$10,000,001 - \$20,000,000	\$2,100.00
D	\$20,000,001 - \$30,000,000	\$3,100.00
E	\$30,000,001 - \$60,000,000	\$6,000.00
F	\$60,000,001 - \$100,000,000	\$9,800.00
G	\$100,000,001 - \$150,000,000	\$14,700.00
H	\$150,000,001 - \$200,000,000	\$19,500.00
I	\$200,000,001 - \$250,000,000	\$24,400.00
J	\$250,000,001 - \$300,000,000 and over	\$29,200.00

Associate Member

I.E. - Implement Dealer/Grain Elevator/Warehouse

Associate memberships shall be any individual, firm or corporation vital to the application of fertilizers and agrichemicals, or one or more of the components thereof, and manufacturers or suppliers of equipment and machinery used directly in or related to the fertilizer and agrichemical industry. Associate Members shall have full rights of membership, including the right to vote on corporate affairs.

Category	Your Company's Sales	Membership Dues For 2017
A	\$0.00 - \$10,000,000	\$650.00
B	\$10,000,001 - \$20,000,000	\$1,100.00
C	\$20,000,001 - \$30,000,000	\$1,570.00
D	\$30,000,001 - \$60,000,000	\$3,000.00
E	\$60,000,001 - \$100,000,000 and over	\$4,850.00

Consultant/Applicator

I.E. - Service Provider

The Independent Consultant/Independent Applicator shall be those individuals and/or businesses who provide consulting services and/or product application services to end users. These individuals and/or businesses provide such services on a contractual basis. These individuals and/or businesses are not directly employed by retail crop input dealers and/or end users. This category enjoys full rights and benefits of membership and is eligible to vote on corporate affairs.

Consultant/Applicator Membership \$630.00

Affiliate Member

I.E. - Supplier

Affiliate memberships shall be any individual, firms, or corporations providing goods and services to the fertilizer and agricultural industry but are not otherwise directly engaged within the industry. Affiliate members shall have full rights of membership except the right to vote on corporate affairs.

Affiliate Membership \$500.00

Certificate of Membership Category Statement

Industry Member
 Associate Member
 Consultant/Applicator
 Affiliate Member
 Dues Amount Included \$ _____

PLEASE PRINT PLEASE INCLUDE YOUR PAYMENT WITH APPLICATION

Membership Info

COMPANY NAME _____

AUTHORIZED REPRESENTATIVE _____ EMAIL _____

ADDRESS _____ CITY _____ ST _____ ZIP _____

PHONE (_____) _____ FAX (_____) _____

SIGNATURE OF AUTHORIZED REPRESENTATIVE _____ TITLE _____

I verify that the category selected above represents a true and accurate statement of my company's sales volume in the states of Washington, Idaho, Oregon, Utah, and Nevada, as described above.

Mail checks and applications to: Far West Agribusiness Association

5805 W. Thorpe Rd • Spokane, WA 99224-5188 • (509) 465-5055 • Fax (509) 465-5155 • www.fwaa.org

WHITE COPY • Return to Far West with your payment – YELLOW COPY • For your records