

# **Northwest Regional Certified Crop Adviser**

## **Performance Objectives**

**Prepared by  
Northwest Regional CCA Board**

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## **INTRODUCTION**

### **Certified Crop Adviser Northwest Regional Performance Objectives**

The Certified Crop Adviser Performance Objectives outline the knowledge and skill areas that are covered on the Northwest Regional Certified Crop Adviser Examination. The Northwest Regional Performance Objectives are a modification of the National Certified Crop Adviser Performance Objectives that outline knowledge and skill areas needed in the Northwest Region.

These Performance Objectives are dynamic, and will be upgraded, changed, and modified as the needs of the crop production industry evolve. The Certified Crop Adviser program will then remain a viable and useful tool that will recognize the high level of competence displayed by those who choose to earn this designation.

## **Certified Crop Adviser**

### **SOIL FERTILITY COMPETENCY AREAS:**

1. Basic concepts of soil fertility
2. Nutrient movement in soil and water
3. Soil pH and modification
4. N, P, and K considerations
6. Secondary and micronutrients
7. Soil testing, plant analysis and fertilizer recommendations
8. Fertilizer forms and application
9. Manure and other organic by-products

## **COMPETENCY AREA 1.** Basic concepts of soil fertility

### **I. The soil as a source of nutrients**

1. List the 16 nutrients essential for plant growth
2. List the ionic form in which each nutrient is available to plants
3. Describe the role of cation exchange in plant nutrition
4. Define soil solution and describe its relationship to nutrient mobility
5. Describe how immobilization and mineralization affect nutrient availability
6. Describe how soil pH affects nutrient availability
7. Recognize how cation exchange capacity affects nutrient leaching
8. Recognize nutrient uptake and translocation
9. Fertilizer salt index
10. Other nutrient sources, eg. irrigation, H<sub>2</sub>O, atmospheric, legume credits, and crop residue
11. Influence of microbial activity on nutrient cycling and nutrient availability

### **II. Assessment of soil productivity based on soil physical properties**

12. Describe how texture, structure, organic matter, and bulk density affect the productivity of soil
13. Describe how banding and broadcasting affects nutrient availability

## **COMPETENCY AREA 2.** Nutrient movement in soil and water

14. Distinguish between point and non-point sources of entry into the environment
15. Recognize how soil, climatic, and nutrient properties affect movement of a nutrient in soil or water

16. Recognize how soil properties, irrigation practices and, cropping patterns affect nutrient runoff and leaching
17. Understand the forms of N fertilizers commonly applied and their relative immediate potential for leaching.
18. Recognize how application timing affects nutrient runoff and leaching
19. Recognize how fall fertilizer applications affects nutrient runoff and leaching
20. Understand precautions that reduce runoff and nutrient leaching, eg. filter strips, grass waterways, PAM etc.
21. Recognize difference in movement between organic and inorganic nutrient sources, e.g. P movement.

### **COMPETENCY AREA 3. Soil pH and modification**

22. Define soil pH and the pH scale
23. List processes or practices that cause soil pH to change
24. Recognize benefits from lowering or raising soil pH
25. Recognize how soil pH and physical properties affect soil processes such as nitrogen volatilization
26. Recognize how free lime (calcium carbonate) affects nutrient availability
27. Understand the process of liming to increase soil pH.
28. Understand pH modification associated with addition of various nitrogen sources
29. Recognize the process by which various sulfur sources cause soil acidification
30. Recognize the various kinds of liming materials available and their characteristics.

## **COMPETENCY AREA 4. N, P, K considerations**

### **I. Nitrogen**

31. Understand the role of nitrogen in plants
32. Recognize general deficiency symptoms
33. Understand the nitrogen cycle and how it affects nitrogen availability
34. Recognize the ways nitrogen may be lost from the soil or the plant
35. Understand N movement in soil and into surface and groundwater
36. Understand the limitations of N fertilizers
37. Understand the process of biological and chemical N fixation
38. Understand how soil physical properties affect the effectiveness of nitrogen fertilizers to supply crop demands for nitrogen
39. Recognize how cropping systems and agronomic practices affect nitrogen fertilization
40. Recognize how soil drainage, irrigation, precipitation levels, and potential for water contamination affect nitrogen fertilization including organic sources
41. Understand the safety precautions that should be taken in handling various nitrogen fertilizers
42. Recognize the role of application timing on plant availability and environmental protection
43. Understand how to incorporate nitrogen contribution from all N sources soil into fertilizer recommendations.
44. Recognize primary environmental concerns with nitrogen use

### **II. Phosphorus**

45. Understand the role of phosphorus in plants

46. Recognize general phosphorus deficiency symptoms
47. Understand how soil properties affect phosphorus fertilization
48. Understand how cropping systems and agronomic practices affect phosphorus fertilization
49. Understand how the soil retains or loses phosphorus
50. Recognize the analysis and chemical composition of different phosphorus fertilizers
51. Understand how nitrogen and phosphorus applications differ relative to water quality pollution
52. Recognize phosphorus index concepts and factors contributing to phosphorus index as well as soil phosphorus threshold levels
53. Recognize the primary environmental concerns with phosphorus

### **III. Potassium**

54. Understand the role of potassium in plants
55. Recognize general potassium deficiency symptoms in plants
56. Understand potassium luxury consumption
57. Understand how the soil retains potassium
58. Recognize how soil properties affect potassium fertilization
59. Recognize how cropping systems and agronomic practices affect potassium fertilization
60. Recognize the analysis and chemical composition of different potassium fertilizers

### **COMPETENCY AREA 5. Secondary and micronutrients**

61. Recognize the general deficiency and toxicity symptoms of the secondary nutrients

62. Recognize the general deficiency and toxicity symptoms of the micronutrients
63. Know methods of correcting secondary and micronutrient deficiencies
64. Recognize the affect of soil pH on micronutrient availability

**COMPETENCY AREA 6.** Soil testing, plant analysis and fertilizer recommendations

65. Use a map to locate a tract of land and give a legal description
66. Use a soil survey to describe characteristics of a soil profile
67. Describe soil sampling and handling procedures
68. Describe the philosophy of soil testing and the role of sampling, analysis, interpretation and recommendation in making a fertilizer recommendation
69. Describe the agronomic importance of items on a soil test report
70. Use information from soil test reports and calibration data to determine economically and environmentally sound fertilizer recommendations
71. Use fertilizer analysis information to calculate amounts of different fertilizers required to meet a specific recommendation
72. Understand soil spatial variability in relation to precision agriculture

**COMPETENCY AREA 7.** Fertilizer forms and application

73. Understand potential advantages and disadvantages of broadcast versus banded fertilizer applications
74. Recognize how fertilizer placement and time of application affect nutrient availability and leaching
75. Understand special environmental concerns associated with fertigation
76. Recognize agronomic practices designed to address variable rate technology

77. Understand fertilizer application equipment operation and calibration, including fertigation

**COMPETENCY AREA 8. Manure and other organic by-products**

78. Understand calculations related to manure production from animal units, manure types, application, and calibration of application equipment, including irrigation systems
79. Recognize site calculations and practices that influence manure off-site movement
80. Understand manure nutrient analysis for determining application rates, manure handling, and sampling practices
81. Recognize risks, benefits, and limitations of manure applications
82. Understand nutrient losses associated with manure handling and storage systems
83. Understand confined animal feedlot ordinances CAFO regulatory process
84. Understand composting principles and odor control practices

## **Certified Crop Adviser**

### **SOIL AND WATER MANAGEMENT COMPETENCY AREAS:**

1. Basic physical properties of soils
2. Soil water management
3. Soil conservation
4. Tillage operations and soil characteristics
5. Management of saline and sodic soils

## **COMPETENCY AREA 1. Basic physical properties of soils**

### **I. Soil texture**

1. Understand characteristics of sand, silt, and clay
2. Use a textural triangle to determine textural classification of a soil when given the percents of two of the soil separates
3. Understand importance of sand, silt and clay in plant growth
4. Understand how soils are formed

### **II. Soil structure**

5. Understand benefits of well-developed soil aggregation
6. Recognize how soil organisms, tillage, and cropping systems affect soil structure
7. Recognize characteristics of soil horizons

### **III. Soil organic matter**

8. Understand the importance of soil organic matter in nutrient management
9. Understand the role of soil organic matter in pesticide management
10. Recognize how soil organic matter is related to soil color, structure, and soil warming
11. Understand how the carbon nitrogen ratio of organic materials in the soil may affect the availability of soil nitrogen to plants
12. Recognize advantages and disadvantages of organic matter contributions including cover crops
13. Recognize how soil organic matter affects soil aggregation, water holding capacity and water infiltration
14. Understand ways to maintain the organic matter content of an agricultural soil

15. Understand how soil organic matter is created and lost.

## **COMPETENCY AREA 2. Soil water management**

16. Define plant available water
17. Understand how pore size distribution affects the drainage characteristics and water holding capacities of soils
18. Recognize how soil texture, soil structure, and the content of soil organic matter affects pore size, soil drainage and plant available water
19. Recognize how cropping systems and agronomic practices affect infiltration rate
20. Recognize factors that influence the rate and timing of irrigation
21. Recognize the role of soil erosion in nutrient loss
22. Recognize how infiltration and percolation rate affects potential ground water contamination
23. Understande how sprinkler, furrow, rill, and drip irrigation methods can impact surface and ground water quality
24. Understand how to use soil and crop characteristics, and climatic data to develop an irrigation schedule

## **COMPETENCY AREA 3. Soil conservation**

25. Recognize types of water and wind erosion
26. Understand management practices that reduce wind and water erosion, as well as reduce runoff and leaching
27. Describe how soil loss through erosion affects loss of plant nutrients

## **COMPETENCY AREA 4. Tillage operations and soil characteristics**

28. Recognize how tillage operations influence erosion, soil structure, organic matter content, compaction, surface residue, and biological activity

29. Identify plant symptoms and soil characteristics associated with compaction and impermeable layers
30. Recognize methods that alleviate compaction and conditions necessary for successful implementation

**COMPETENCY AREA 5. Management of saline and sodic soils**

31. Define saline, saline-sodic, and sodic soils
32. Understand how to prevent and reclaim saline, saline-sodic, and sodic soils
33. Understand the complications associated with irrigation water management and control of saline conditions

## **Certified Crop Adviser**

### **PEST MANAGEMENT COMPETENCY AREAS:**

1. Management of weeds
2. Management of plant diseases
3. Management of nematodes and vertebrates
4. Management of insects
5. Calibration of pesticide application equipment
6. Pesticide resistance
7. Using pesticides in an environmentally sound way
8. Protecting humans against pesticide exposure
9. Integrated pest management

## **COMPETENCY AREA 1. Management of weeds**

### **I. Weed biology**

1. Recognize how plant growth and development is related to weeds competitiveness
2. Understand distinguishing characteristics of annual, biennial, and perennial weeds
3. Understand weed reproduction and survival strategies, including seed dormancy.

### **II. Weed management practices**

4. Understand cultural, chemical, biological, and mechanical weed management
5. Understand management, plant, and environmental factors important in making non-chemical weed management recommendations
6. Understand how to determine economically important weed populations

### **III. Herbicide application**

7. Define herbicide persistence
8. Understand the difference between contact and systemic herbicides
9. Understand how adjuvants affect herbicide performance
10. Recognize the importance of timing in herbicide application
11. Recognize the relationship between plant vigor and herbicide effectiveness in postemergence applications
12. Identify general plant symptoms caused by various herbicide mode of action groups
13. Understand factors that affect the performance of herbicides
14. Understand management, plant, and environment factors involved in making a herbicide recommendation

15. Recognize the possible non-target affects of herbicide application
16. Understand common factors that cause herbicides to leach into groundwater
17. Understand different herbicide modes of action and how they relate to weeds controlled and herbicide resistant weeds
18. Understand differences in action between soil and foliar applied herbicides
19. Understand herbicide selectivity

## **COMPETENCY AREA 2. Management of plant diseases**

### **I. Biology of plant diseases**

20. Understand environmental and other factors affecting disease development
21. Understand plant factors affecting disease development
22. Understand cultural factors affecting disease development
23. Recognize symptoms caused by fungi, bacteria, viruses, abiotic factors and other organisms
24. Understand interactions among disease organisms and other plant health factors

### **II. Plant disease management practices**

25. Understand cultural, chemical, biological, and genetic disease management
26. Recognize how to determine plant disease economic threshold levels
27. Recognize differences between systemic and non-systemic fungicides
28. Recognize different strategies involved with the use of seed, foliar, and soil treatments

### **COMPETENCY AREA 3. Management of nematodes and vertebrates**

#### **I. Nematode and vertebrates biology**

- 29. Identify plant damage symptoms caused by nematodes and vertebrates

#### **II. Nematode and vertebrate management practices**

- 30. Understand cultural and chemical types of nematode and vertebrate management
- 31. Understand management, plant and environmental factors to include in making recommendations for nematode and vertebrate management

### **COMPETENCY AREA 4. Management of insects**

#### **I. Insect biology**

- 32. Understand complete and simple metamorphosis
- 33. Understand insect life cycles and their impact on cropping systems.

#### **II. Insecticide application**

- 34. Distinguish among contact insecticides, stomach poisons, systemic insecticides, and insect growth regulation
- 35. Recognize the importance of timing when applying insecticides
- 36. Understand management, plant and environmental factors used in making insect management recommendation (chemical and non chemical)
- 37. Understand cultural, chemical, mechanical and biological insect management

### **COMPETENCY AREA 5. Calibration of pesticide application equipment**

#### **I. Pesticide formulations and labels**

- 38. Recognize the physical characteristics of pesticide formulations

39. Recognize the types of information found on a label
40. Use information on a label to determine proper dosage in a given situation
41. Recognize sources of information or assistance for interpreting label directions

## **II. Identification of application equipment and critical components**

42. Recognize pattern, relative droplet size and primary uses of different nozzle types
43. Understand how to determine nozzle tip wear
44. Understand application techniques and equipment that avoid or reduce drift

## **III. Basic principles of calibration**

45. Understand methods used to establish accurate ground speed under field conditions
46. Understand factors affecting uniform spray coverage.
47. Calculate the amounts of pesticide an applicator applies at a specific rate, either band or broadcast, on a given area
48. Understand the procedure used to adjust the output of a sprayer
49. Use the calibration factors of gallons per acre, gallons per minute, width of nozzle spacing, spray pressure and ground speed to demonstrate how to calibrate a sprayer
50. Recognize the importance of field calibration to insure accuracy of application
51. Understand use of back siphon to protect water quality

## **COMPETENCY AREA 6. Pesticide resistance**

### **I. Management of resistance**

52. Understand factors influencing the development of pesticide resistance
53. Recognize ways to prevent the occurrence of pesticide resistant weeds, insects, and pathogenic microbes
54. Understand ways to manage pesticide resistant insects, weeds and pathogen once they have occurred
55. Recognize why pesticide tolerance and/or resistance is a concern for pest control

**COMPETENCY AREA 7. Using pesticides in an environmentally sound way**

**I. Pesticide movement and degradation in soil and water**

56. Distinguish between point source and non-point sources of entry into the environment
57. Recognize how soil, environmental, and pesticide properties affect movement of pesticides in soil or water.
58. Describe the differences between, and the factors leading to, point source and nonpoint source water quality contamination from pesticides commonly used in the Pacific Northwest
59. Recognize how soil properties, environmental, and biological factors affect pesticide degradation
60. Recognize how sandy soil, sinkholes, shallow water table and water management affect potential for groundwater contamination
61. Recognize how equipment calibration and maintenance affects potential for groundwater contamination
62. Understand the fate of pesticides in groundwater and surface waters

**II. Government regulations**

63. Interpret a Material Safety Data Sheet (MSDS)
64. Understand the proper disposal procedure for pesticide waste, rinsates and spills

65. Understand sources of information to determine toxicity levels, first aid procedures, and other safety and toxicity information
66. Understand record-keeping regulations for restricted use pesticides

## **COMPETENCY AREA 8. Protecting humans against pesticide exposure**

### **I. Keeping pesticides on target**

67. Understand differences between spray drift, volatilization, and temperature inversion
68. Recognize factors that affect off-target pesticide movement
69. Understand means of checking for off-target movement

### **II. Human toxicity**

70. Understand pesticide modes of entry into the human system
71. Distinguish between chronic and acute poisoning effects
72. Recognize general symptoms of acute pesticide poisoning
73. Recognize possible chronic effects of pesticide poisoning
74. Recognize general procedures to follow if pesticide gets on the skin, in the eyes, in the mouth or stomach, or if inhaled

### **III. Handling pesticides safely**

75. Recognize that pesticide labels are the best source of information concerning toxicity levels, handling precautions, first aid procedures, and other safety information
76. Recognize protective gear used during mixing and application of pesticides
77. Understand proper cleanup procedures for application equipment and protective gear
78. Understand proper ways of storing and disposing of pesticide containers

**COMPETENCY AREA 9.** Integrated pest management

79. Recognize how field scouting and economic threshold levels relate to integrated pest management
80. Recognize steps in carrying out an integrated pest management program
81. Understand the advantages and limitations of integrated pest management

## **Certified Crop Adviser**

### **CROP PRODUCTION COMPETENCY AREAS:**

1. General crop adaptation
2. Tillage systems used for seedbed preparation of row, small grain and forage crops
3. Hybrid and cultivar selection - GMO
4. Seeding depth factors
5. Crop damage, mortality, and factors influencing replanting decisions
6. Cropping systems

## **COMPETENCY AREA 1. General crop adaptation**

### **I. Soil adaptations**

1. Recognize how crops respond to soil fertility, soil pH extremes, and soil drainage
2. Describe the soil pH ranges where agronomically important crops will perform best

### **II. Climatic adaptation**

3. Recognize how the water needs of a crop typically change during growth and development

## **COMPETENCY AREA 2. Tillage systems used for seedbed preparation of row, small grain and forage crops**

### **I. Adaptation of tillage system to different cropping systems**

4. Recognize the environmental and management factors that influence the selection and use of a tillage system
5. Recognize how cropping systems, environment, and tillage affect soil residue cover

### **II. No-till**

6. List the advantages and limitations of a no-till system

## **COMPETENCY AREA 3. Hybrid and cultivar (variety) selection**

### **II. Seed quality**

7. Recognize how test weight influences seed quality
8. Explain how storage time, handling, and storage conditions may affect seed quality
9. Define seed dormancy and hard seed

**COMPETENCY AREA 4.** Seeding depth factors

10. Describe seed, soil, and environmental conditions that affect recommended seeding depths for agronomically important crops

**COMPETENCY AREA 5.** Crop damage, mortality, and factors influencing replanting decisions

11. Recognize the type of damage hail, frost, flooding, drought, and wind can cause agronomic crops
12. List climatic and plant factors which influence plant mortality or its ability to resume growth after injury

**COMPETENCY AREA 6.** Cropping systems

13. Describe the function(s) of fallow in crop production
14. Recognize advantages and limitations of growing cover crops
15. Recognize advantages and limitations of a monoculture system versus a crop rotation